



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

February 28, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$88,738	28
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Hatton, Catherine E.	Long Island Insurance Solutions	\$44,182	25
Ahlbum, Tim	Health Coverage Solutions	\$37,787	5
Lemar, Mike	Sunshine State Agency	\$35,135	15
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$26,483	6
Clark, John W.	Senior Solutions Insurance Agency	\$19,622	13
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$18,960	1
Barta, Devin M.	Barta Insurance Agency	\$17,063	6
AmeriLife		\$17,030	23
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,844	6
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$16,584	4
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$15,612	3
Rosati, Lisa	Rosati Insurance Agency	\$14,820	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$13,156	10
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Shackelford, Edward L.	The Assurance Group, Inc.	\$9,912	5
Edwards, Jackson IV	Edwards Insurance Agency	\$9,779	2
Schwartz, Scott J.	Insurance Protection Services	\$8,960	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$8,675	4
Rodriguez, Adriana	Rodriguez Insurance Agency	\$8,471	1
Maisto, Stephen	Senior Health Solutions	\$8,232	4
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$7,727	1
Futurity First Insurance Group, Inc.		\$7,544	3
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$7,536	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$7,320	2
Catron, Edward A.	Catron Insurance Agency	\$7,299	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,023	7
Abbatiello, Vincent	Mainstay Retirement Solutions	\$6,984	1
Heller, Mark	Heller Insurance Agency	\$5,927	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$5,832	4
Hirsch, Susan J.	Hirsch Insurance Agency	\$5,639	3
Jacobson, Sandy A.	Jacobson Insurance Agency	\$5,389	3
Gress, Ronald	United Specialty Associates Corp.	\$5,292	1
Showalter, Harry R.	Showalter Insurance Agency	\$5,268	1
Chacon, Cesar	The Insurance Hub	\$5,244	3
Agent Pipeline, Inc.		\$5,150	4



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 28, 2016

### Bronze Producers (\$2,500 - \$5,000)

Dworkin, Earl D.	Dworkin Insurance Agency	\$4,979	1
Woodmen Insurance Agency, Inc.		\$4,734	8
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,644	1
Professional Group Plans, Inc.		\$4,508	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$4,044	2
Wroblewski, Robert M.	SOS Insurance Group	\$3,790	3
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,764	1
Washwick, Karl	The Washwick Agency, Inc.	\$3,764	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,682	4
Stamper, John W.	Choice Plus Benefits	\$3,659	2
Kruchmar, Claude R.	Kruchmar Insurance Agency	\$3,553	1
Graham, Carter	Shoreline Financial	\$3,540	1
Plotnikoff, Michael J.	Plotnikoff Insurance Agency	\$3,479	1
Birchard, Natalie K.	Birchard Insurance Agency	\$3,336	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,276	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$3,240	4
Lerner, Stanford J.	Lerner Insurance Agency	\$3,120	1
Valery, Albert L.	Valery Insurance Agency	\$3,108	1
Greenberg, Joshua K.	Greenberg Insurance Agency	\$3,024	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$2,927	1
Scott, Jerry	Scott Insurance Agency	\$2,784	1
Roach, Angela D.	Roach Insurance Agency	\$2,759	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$2,746	2
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$2,736	1
Carran, John S.	Carran Insurance Agency	\$2,676	1
Judah, Charles G.	MSIS, Inc.	\$2,675	1
Paules, Sherri	Paules Insurance Agency	\$2,627	1
Bowes, Richard	Bowes Insurance Agency	\$2,592	1



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

February 28, 2016

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC	\$18,960
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### Gold Producers (\$10,000 - \$15,000)

Ripoll, Glenn A.	\$11,496	Ahlbum, Tim	\$10,152
Bahlkow, Valerie J.	\$10,380		

### Silver Producers (\$5,000 - \$10,000)

Gilbert, Brian	\$9,383	Hatton, John W.	\$6,648
Schwartz, Scott J.	\$8,960	Stevens, Ray	\$6,334
Rodriguez, Adriana	\$8,471	Heller, Mark	\$5,927
Kingsley, Beverly J.	\$8,100	Dega, Brigett L.	\$5,784
Ahlbum, Jon	\$7,907	Moore, Daniel	\$5,688
Nordstrom, Timothy W.	\$7,727	Saylor, Dexter R.	\$5,688
Haft, Gary S.	\$7,704	Gorden, Renee G.	\$5,604
Rosati, Lisa	\$7,656	Aery, Jennifer M.	\$5,292
Rosen, Paul J.	\$7,536	Showalter, Harry R.	\$5,268
Abbatiello, Vincent	\$6,984	Gallo, Darren M.	\$5,004
Edwards, Jackson IV	\$6,803		

### Bronze Producers (\$2,500 - \$5,000)

Dworkin, Earl D.	\$4,979	Pekala, David C.	\$3,024
Laughlin, James A.	\$4,656	Stevens, Sandra K.	\$3,011
Wiedersum, Bryan F.	\$4,644	Aboul-Hosn, Haitham M.	\$2,976
Brown, Matthew	\$4,533	McGregor, Iyan L.	\$2,976
Sachs, Kerry	\$4,476	Hilgendorf, Sydney M.	\$2,940
Gordon, Ian	\$4,332	Cohen, David G.	\$2,928
Rapini, Duane M.	\$4,332	Goodman, Carol	\$2,927
Palmer, Casey V.	\$4,163	Jacobson, Sandy A.	\$2,927
Chard, Dani L.	\$4,102	Balogh, Christian J.	\$2,844
Lieberman, Sharon L.	\$3,768	Bushko, Heidi	\$2,844
Marks, Carolyn	\$3,768	Mangini, Rosemary	\$2,844
Lawrence, Kevin	\$3,764	Richard, Paul	\$2,844
Tretola, Alfred	\$3,764	Richardson, James C.	\$2,784
Washwick, Karl	\$3,764	Skinner, Joy	\$2,759
Goldenberg, Karen S.	\$3,672	Ortez, Philip B. Jr.	\$2,736
Barnes, Robert W.	\$3,599	Kleppe, Blake C.	\$2,688
Kruchmar, Claude R.	\$3,553	Truax, Christopher D.	\$2,676
Puro, Miko M.	\$3,540	Bono, Peter F.	\$2,675
Plotnikoff, Michael J.	\$3,479	Borosak, William J. Jr.	\$2,675
Cichewicz, Leonard L.	\$3,372	Roberts, Horace A. III	\$2,675
Phillips, Glenn	\$3,336	Pine, Marian	\$2,627
Freifeld, Mitchell S.	\$3,276	Losardo, Regina E.	\$2,616
Shaw, Martin L. III	\$3,191	O'Reilly, Kathleen S.	\$2,616
Butler, Christopher S.	\$3,179	Lagrange, George W.	\$2,608
Lerner, Stanford J.	\$3,120	Bowes, Richard	\$2,592
Dewalt, Geri B.	\$3,108	Catron, Edward A.	\$2,592
Maviglia, Raymond C.	\$3,108	Gilmour, Wallace E.	\$2,592